

W52P1J-04-R-0144 (ATTACHMENT 018)
ADDITIONAL SOLICITATION CLAUSE

SECTION M, EVALUATION FACTORS AND SIGNIFICANT SUBFACTORS FOR
AWARD 15.304-5(C) OCT 1997

M-4 (a) The Government expects to award a contract to that offeror whose proposal is determined to represent the “best value” to the Government. Best Value is determined by an integrated assessment of the evaluation factors. Any area of the offer requiring clarification will be referred to the Procuring Contracting Officer for resolution. The Procuring Contracting Officer reserves the right to contact offerors for clarification, without opening discussions. The Government anticipates awarding a contract without opening discussions and without a site visit. Award will be based upon the following evaluation factors:

Factor 1: Past Performance

Subfactor 1a: On-Time Delivery

Subfactor 1b: Quality and/or Quality Program Problems

Factor 2: Technical Ability

Subfactor 2a: Skills, Processes and Procedures

Subfactor 2b: Quality System

Subfactor 2c: Testing and Inspection

Factor 3: Price

(b) Evaluation Factors Rankings: The following relative rankings of the evaluation factors will be used in determining the Best Value selection:

(1) Past Performance is approximately equal to Technical Ability , and when combined, are significantly more important than Price.

(2) Within Past Performance, the sub-factors are equal in importance.

(3) Within Technical Ability, the sub-factors are equal in importance.

(4) Price contains no sub-factors.

(c) Proposals pertaining to Technical Ability shall be evaluated only on their content. Assumptions, preconceived ideas, and personal knowledge or opinions for the factor not supported by material provided in the proposal will not be considered or used

as a basis for evaluation. However, the Government's evaluation of Past Performance may include data/information from sources other than those provided with the offer's proposal.

(d) For the purpose of submitting past performance information, "offeror" should also include subcontractors that will perform major or critical aspects of the requirement, team members, partners and other entities that comprise the offer as of the closing date of the solicitation. Sources available to the government other than the contractor's proposal will be used to evaluate Past Performance. Sources such as, but not limited to, contracting and pre-award offices at other commands may be used to gather information. In addition, the Government has the right to consider information regarding contractor performance up to the date of award. The government will consider past performance of subcontractors identified in offeror's proposal when assessing the offeror's Past Performance.

(e) Proposals will be rated on the basis of their response to the RFP. Only factors/sub-factors identified herein will be evaluated.

(f) Evaluation Factors/Process:

Factor 1: Past Performance: The team members shall utilize the following sub-factors to evaluate the offeror's (and/or key subcontractor's) past performance. The past performance rating will be determined through consideration of the individual subfactor ratings; including subfactor strengths, weaknesses, deficiencies, and risks; and their order of relative importance:

Subfactor 1a: On-Time Delivery: Information provided by the offeror for recent performance on like or similar items will be evaluated. The offeror will be rated based on their record of on-time delivery. The original contract delivery schedule will be compared to the actual deliveries to determine whether deliveries were made on time. If slippages occurred, the offeror will be given an opportunity to present reasons why they did not meet original delivery schedules. Reasons for schedule slippages and whether a revised delivery schedule was incorporated will be considered. Accelerated deliveries or increased production rates to meet the Governments' needs will also be considered. Other sources, available to the Government other than the contractor's proposal, may be used to gather and evaluate On-Time Delivery. Sources may include, but are not limited to data gathered from pre-award offices, other major support commands, past customers, and/or previous contracting officials.

Subfactor 1b: Quality and/or Quality Program Problems: The offeror's recent performance on like or similar items in the area of quality assurance will be evaluated. In the event that problems are found, the offeror's process and timeliness to improve product quality will be considered. The offeror should submit with their proposal data explaining corrective actions taken to improve their processes and/or solve quality problems. The offeror should submit with their proposal information about previous Requests for Waivers (RFWs), Requests for Deviations (RFDs), Quality Deficiency

Reports (QDRs), First Article Test failures, lot acceptance test failures, and/or other quality or Quality Program problems. The offeror's submission must be clear and concise when describing deficiencies, stating corrective actions and timeliness of implementation. The offeror will also be evaluated on how well they worked with previous Government and technical representatives or other customers in accordance with a narrative provided about experiences where his responsiveness, thoroughness and expertise were a significant factor in a problem's resolution. Other sources available to the Government, other than the offeror's proposal, may be used to gather and evaluate Quality and/or Quality Program Problems. Such sources are cited above.

Factor 2: Technical Ability: The team members shall utilize the following sub-factors, to determine if the offeror (and/or key subcontractor) has the technical knowledge, equipment, and personnel required to manufacture the product per solicitation requirements (i.e., in accordance with all technical data requirements at the required production rates). Certifications, abilities, and/or capabilities that would demonstrate the technical expertise of the offeror to complete the product or service may also be considered. The technical rating will be determined through consideration of the individual subfactor ratings; including subfactor strengths, weaknesses, deficiencies, and risks; and their order of relative importance.

Subfactor 2a: Skills, Processes and Procedures (SPP): The offeror will be evaluated on their understanding of requirements, processes and the personnel necessary to produce, test and inspect and delivery a quality product. The evaluation will consider:

- (1) Material/Forgings: The offeror will be evaluated on their ability to procure material conforming to solicitation requirements. The offeror/subcontractor will be evaluated to determine whether they have capability necessary to forge the suspension lugs in accordance with solicitation requirements. The offeror will also be evaluated on their ability to ensure the continual procurement of quality forgings conforming to solicitation requirements.
- (2) Heat Treatment/Hardness: The offeror will be evaluated on their ability to provide properly heat-treated suspension lugs in accordance with solicitation requirements. The offeror/subcontractor shall adequately demonstrate their ability to provide suspension lugs conforming to the hardness requirements.
- (3) Machining and Threading: The offeror/subcontractor will be evaluated on their understanding and ability to properly machine threads in accordance with Federal Standard H-28 (Note: Class 3 Thread Requirement). The offeror/subcontractor shall be able to demonstrate their ability to machine the suspension lugs to tight dimensional tolerances. In addition, the

offeror/subcontractor shall have a process that not only rejects nonconforming suspension lugs, but also prevents them from being manufactured.

- (4) Magnetic Particle Inspection: The offeror/subcontractor will be evaluated on their understanding and ability to perform magnetic particle inspection and to ensure that lug (forgings as well as machined end items) with laps, seams, and other defects are detected and not accepted, as required by the solicitation. In addition, the offeror/subcontractor will be evaluated to determine they have the ability, equipment, and personnel to magnetic particle inspect (MPI) the suspension lugs in accordance with the solicitation requirements.
- (5) Application of Surface Treatments: The offeror/subcontractor will be evaluated on their knowledge and expertise in the area of plating application. The offeror shall adequately demonstrate their ability to apply the plating in accordance with solicitation requirements. The offeror/subcontractor must also demonstrate their understanding of, and ability to prevent hydrogen embrittlement when applicable.

Subfactor 2b: Quality System: The offeror will be evaluated on their ability to establish and maintain a quality system in accordance with solicitation requirements. The offeror will be evaluated on their understanding and ability to implement the requirements described in the Quality Assurance Provisions (QAP). The offeror will be evaluated as to whether they have implemented preventive action initiatives as part of their overall quality system. Evidence of quality awards and/or quality certifications will also be considered.

Subfactor 2c: Testing and Inspection: The offeror will be evaluated on their understanding and ability to perform the testing and inspection identified in the solicitation and technical data specifications. The offeror will also be evaluated on their understanding of the First Article Test (FAT) and Lot Acceptance Test (LAT) requirements, which form an integral part of the acceptance of the end item.

Factor 3: Price: The basic price times the basic quantity plus the option price times the option quantity is the total evaluated price

(End of Provision)

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