

# INCREASE YOUR PROFITS THROUGH THE USE OF VALUE ENGINEERING

**LOOK FOR THE COST REDUCTION OPPORTUNITIES WHICH MAY EXIST IN YOUR CONTRACT.**

*Here's what to do*

Contractors Guide: WEB Page:

<http://www.osc.army.mil/rm/rmp/ve/industry%20info.htm>

*....and how to do it.*



**LOOK FOR UNNECESSARY OR OVERSPECIFIED REQUIREMENTS SUCH AS:**

- SOLE SOURCE PARTS
- INSPECTION/TESTING
- PACKAGING
- SPECIFICATION/STANDARDS
- PRODUCTION PROCESSES
- HIGH COST MATERIALS

**Training:**

<http://www.osc.army.mil/rm/rmp/training.htm>

**Call our Value Engineering staff  
309/782-3470 or 793-6260 or e-mail  
us at [Zelniog@osc.army.mil](mailto:Zelniog@osc.army.mil)**

**WEB Page:**

<http://www.osc.army.mil/rm/rmp/veindex.htm>



**If your Value Engineering Change Proposal is adopted you may share:**

- up to 75% of the net savings on the current contract
- up to 75% on future purchases of the item/service for a 3-5 year period
- 20-100% of the annual collateral saving realized out side of the contract



**For details refer to the Value Engineering Incentive Clause  
Federal Acquisition Regulation (FAR) 52.248.1**

**WEB Page: <http://farsite.hill.af.mil/VFFARA.HTM>**