

W52P1J-04-R-0077 (ATTACHMENT 018)
ADDITIONAL SOLICITATION CLAUSE

SECTION M, EVALUATION FACTORS AND SIGNIFICANT SUBFACTORS FOR
AWARD 15.304-5(C) OCT 1997

M-3 (a) The Government expects to award a contract to that offeror whose proposal is determined to represent the “best value” to the Government. Best Value is determined by an integrated assessment of the evaluation factors. Any area of the offer requiring clarification will be referred to the Procuring Contracting Officer for resolution. The Procuring Contracting Officer reserves the right to contact offerors for clarification, without opening discussions. The Government anticipates awarding a contract without opening discussions and without a site visit. Award will be based upon the following evaluation factors:

Factor 1: Past Performance

Subfactor 1a: On-Time Delivery

Subfactor 1b: Quality and/or Quality Program Problems

Factor 2: Technical Ability

Subfactor 2a: Skills, Processes and Procedures

Subfactor 2b: Quality System

Subfactor 2c: Testing and Inspection

Factor 3: Price

Factor 4: Small Business Utilization

(b) Evaluation Factors Rankings: The following relative rankings of the evaluation factors will be used in determining the Best Value selection:

(1) Past Performance and Technical Ability are of equal importance and together are significantly more important than Price. Small Business Utilization is the least important factor.

(2) Within Past Performance, the sub-factors are equal in importance.

(3) Within Technical Ability, the sub-factors are equal in importance.

(4) Price contains no sub-factors.

(5) Small Business Utilization contains no sub-factors.

(c) Proposals pertaining to Technical Ability shall be evaluated only on their content. Assumptions, preconceived ideas, and personal knowledge or opinions for these factors not supported by material provided in the proposal will not be considered or used as a basis for evaluation. However, the Government's evaluation of Past Performance may include data/information from sources other than those provided with the offer's proposal.

(d) For the purpose of submitting past performance information, "offeror" should also include subcontractors that will perform major or critical aspects of the requirement, team members, partners and other entities that comprise the offer as of the closing date of the solicitation. Sources available to the government other than the contractor's proposal will be used to evaluate Past Performance. Sources such as, but not limited to, contracting and pre-award offices at other commands may be used to gather information. In addition, the Government has the right to consider information regarding contractor performance up to the date of award. The government will consider past performance of subcontractors identified in offeror's proposal when assessing the offeror's Past Performance.

(e) Proposals will be rated on the basis of their response to the RFP. Only factors/sub-factors identified herein will be evaluated.

(f) Evaluation Factors/Process:

Factor 1: Past Performance: The Government shall utilize the following sub-factors to evaluate the offeror's past performance. The past performance rating will be determined through consideration of the individual sub factor ratings; including sub factor strengths, weaknesses and risks; and their order of relative importance.

Subfactor 1a: On-Time Delivery: Information provided by the offeror for recent performance on like or similar items will be evaluated. The offeror will be rated based on their record of on-time delivery. The original contract delivery schedule will be compared to the actual deliveries to determine whether deliveries were made on time. If slippages occurred, the offeror will be given an opportunity to present reasons why they did not meet original delivery schedules. Reasons for schedule slippages and whether a revised delivery schedule was incorporated will be considered. Accelerated deliveries or increased production rates to meet the Governments' needs will also be considered. Other sources, available to the Government other than the contractor's proposal, may be used to gather and evaluate On-Time Delivery. Sources may include, but are not limited to data gathered from pre-award offices, other major support commands, past customers, and/or previous contracting officials.

Subfactor 1b: Quality and/or Quality Program Problems: The offeror's recent performance on like or similar items in the area of quality assurance will be evaluated. In the event that problems are found, the offeror's process and timeliness to improve product quality will be considered. The offeror will be required to submit data explaining corrective actions taken to improve their processes and/or solve quality problems. The

offeror should submit with their proposal information about previous Requests for Waivers (RFWs), Requests for Deviations (RFDs), Quality Deficiency Reports (QDRs), First Article Test failures, lot acceptance test failures, and/or other quality or Quality Program problems. The offeror's submission must be clear and concise when describing deficiencies, stating corrective actions and timeliness of implementation. The offeror will also be evaluated on how well they worked with previous Government and technical representatives or other customers in accordance with a narrative provided about past experiences where his responsiveness, thoroughness and expertise were a significant factor in a problem's resolution. Other sources available to the Government, other than the offeror's proposal, may be used to gather and evaluate Quality and/or Quality Program Problems. Such sources are cited above.

Factor 2: Technical Ability: The Government shall utilize the following sub-factors, to determine if the offeror and/or subcontractor has the technical knowledge, equipment, and personnel required to manufacture the product per requirements. Certifications, abilities, and/or capabilities that would demonstrate the technical expertise of the offeror to complete the product or service may also be considered. The technical rating will be determined through consideration of the individual subfactor ratings; including subfactor strengths, weaknesses, and risks; and their order of relative importance.

Subfactor 2a: Skills, Processes and Procedures (SPP): The offeror will be evaluated on their ability to demonstrate their technical know how, equipment, processes and the personnel necessary to produce and deliver a quality product. Evaluators will consider/review the following areas:

(a) Castings – The offeror will be evaluated on their ability to adequately produce and inspect castings using the specified materials.

(b) Metal Components Forming – The offeror will be evaluated on their ability to adequately form the specified metal components.

(c) Coatings – The offeror will be evaluated on their ability to adequately apply and inspect coatings.

(d) Welding – The offeror will be evaluated on their ability to adequately apply and inspect welding.

Subfactor 2b: Quality System: The offeror will be evaluated on their ability to establish and maintain a quality system. The offeror will be evaluated on their understanding and ability to implement the requirements described in the Quality Assurance Provisions (QAP) 923AS652. The offeror will be evaluated as to whether they have implemented preventive action initiatives as part of their overall Quality System. Evidence of quality awards and/or quality certifications will also be considered.

Subfactor 2c: Testing and Inspection: The offeror will be evaluated on their understanding and ability to perform the examinations and tests identified in the solicitation and technical data specifications, as well as required production rates. The offeror will also be evaluated on their understanding of the First Article Test (FAT) and Lot Acceptance Test (LAT) requirements, which form an integral part of the acceptance of the end item. A misunderstanding of the FAT and/or LAT requirements could result in an improper price quote or in a financial loss to the offeror after award.

Factor 3: Price: Total basic plus option prices will determine the overall/ total evaluated price.

Factor 4: Small Business Utilization:

1. The Government will evaluate all offerors (small, large and foreign) proposed utilization of:

Small Business (SB)

Small Disadvantaged Business (SDB)

Women-Owned Small Business (WOSB)

Veteran-Owned Small Business (VOSB)

Service Disabled Veteran-Owned Small Business (SDVOSB)

Historically Underutilized Business Zone Small Business (HUBZone) hereinafter all to be referred to as SB; and

Historically Black Colleges and Universities/Minority Institutions (HBCU/MI).

2. For Small Businesses, as identified by the size standard for the North American Industry Classification System (NAICS) applicable to this solicitation, the offeror's own participation as a SB or HBCU/MI is to be identified and will be considered in evaluating small business utilization.

3. The Government will evaluate the extent to which an offeror identifies and commits to utilizing SB and HBCU/MI in the performance of the proposed contract as well as how well it has performed in this regard in the past. Such utilization may be as the contractor, a subcontractor, or as a member of a joint venture or teaming arrangement. The elements to be evaluated are:

(a) Complexity of specific products or services that will be provided by those SB's and HBCU/MI's.

(b) The extent of Small Business participation in terms of value of the total contract.

(c) Realism - The Government will evaluate the offeror's actual past performance in achieving the proposed small business utilization on contracts performed within three years prior to the initial solicitation closing date for same or similar items to assess the realism of proposed small business utilization. This evaluation will include an assessment of:

(i) The offeror's performance as prescribed by the Federal Acquisition Regulation (FAR) clause 52.219-8, "Utilization of Small Business Concerns". SB's and HBCU/MI's are reminded to include their own performance on their contracts.

(ii) For large business offerors, their performance as prescribed by FAR 52.219-9, "Small Business Subcontracting Plan". This includes evaluation of the offeror's actual performance in meeting SB and HBCU/MI subcontracting goals. Large businesses that have not held a contract in the past three years that included FAR 52.219-9, will be evaluated against FAR 52.219-8 only.

(iii) Offerors without a record of past performance will not be considered favorably or unfavorably in developing a realism assessment. The fact that the offeror has no past performance will be noted for the Source Selection Authority.

(End of Provision)

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